

The 54th European Commodities Exchange took place at the Congress center in Hamburg,

from 16 to 17 October, 2014

The annual European Commodities Exchange is an established event and a point of reference for market participants in the trade involving corn, cereals, oilseeds, and animal feed in the pan-European zone and overseas. It was first held in 1960 and is now a combination of 47 commodity exchange markets in twelve European countries, with head offices in Strasbourg, France.

With the new EU member states in Eastern Europe as additional trading partners, the event in Hamburg was an important representative platform for personal and commercial contacts. About 60 participant companies and over 2,000 professional trade visitors attended the Exchange. **The International Maritime Fumigation Organisation (IMFO) was present at the event and was well represented in Hamburg with 21 members and companies of 19 different countries:**

- Argentina, Martin Villa of Fugran
- Australia, Mathieu Slavin of Fintran
- Canada, Denis Bureau of Adalia Group Inc.
- Cyprus, Alex Zrely of Greenco
- Egypt, John Fayez of Sawco
- France, Nicolas Chancerel of Serec
- Germany, Ulli Limberts of Protectis
- Greece, Athanassios Mitseas of Apel
- Italy, Gianluca Bernini of CDL
- Italy, Michele Cornacchia of Anticimex
- Lithuania, Darius Cepulis of Pelias
- Netherland, Eduard Oldenbroek of Sprike International
- Romania, Remus Petcu of Euro-Ufer
- Slovenia, Zlatko Dakic, DDD d.o.o Koper
- South Africa, Peter Winspear of Pest Master
- Spain, Jose Roca of Roca Defisan
- Turkey, Riffa Goztas of Barcan
- UK, Chris Watson, past Chairman and fonder of the group
- UK, Peter Woolley of Alpha Fumigation
- Ukraine, Roy Ben-Yami and Alex Zrely of Pest Control Ltd.
- USA, Jim Sharp of Degesch America

From the very beginning of the day the IMFO stand become a "busy place" attracting traders to the increasingly well-known IMFO name, which has become so familiar to the majority of international trading houses on the grain and other international markets during last few years. This unique

opportunity of speaking at the same time to both fumigation companies of load port and discharge port, provided the main players of the grain trade with more compelling evidence that the Port-to-Port Service, provided by the IMFO group, has tremendous practical as well as commercial value to them.



Many traders were surprised to learn that complete fumigation process could be accomplished and control by our Port-to-port service at a very competitive price. It was a revelation for some of them to learn how easily they can be misled into paying for “valueless fumigation” and the risks this can entail, when an effective and risk free alternative system is available from an IMFO member, usually at very little if any extra cost.

As Martin Villa the IMFO chairman commented “all those who visited the IMFO stand at the Commodities Exchange Day gained a clear understanding of what unifies our International group. A group of independent national fumigation companies from all over the world to stand under one name, IMFO, and the unique benefits of the best network of fumigation companies with the best skills in the industry to server all the Trade.



Come and joins us at the next European Commodities Exchange day In Barcelona, Spain Booth #105-106 2015